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August 14, 1997

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, NW
Washington, DC 20554

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AUG 14 1997

Re: Ex Parte Presentation
CC Docket No. 92-237

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Mr. Caton:

In its Report and Order, FCC 95-283, released July 13, 1995 the FCC established the North American Numbering Council (NANC) to advise the FCC and other NANP (North American Numbering Plan) countries on issues related to NANP administration and local number portability issues in the United States. A key task for the NANC was to recommend a new NANP Administrator (NANPA).

On February 20, 1997 NANC issued an RFP (Request for Proposal) to the industry for the new NANPA. Required tasks and volume assumptions were provided and a five-year, firm fixed price was requested.

After extensive evaluation, on May 15, 1997 the North American Numbering Council (NANC) recommended to the FCC that Lockheed Martin become the new NANPA. On May 19, 1997 the FCC issued a Public Notice seeking comments on the NANC's recommendation of Lockheed Martin.

A review of the Comments, Replies and Ex Parte filings submitted in response to the Public Notice by various interested industry segments suggests some misunderstanding remains about the NANC recommendation process as well as Lockheed Martin's commitment to the NANPA RFP requirements.

Although Lockheed Martin has outlined its position in Reply Comments filed on July 3, 1997 we believe that it is important to reaffirm our commitment to the NANPA requirements in order to alleviate any remaining questions concerning our assumption of the NANPA responsibilities. A copy of this reaffirmation - "Lockheed Martin's Corporate Commitment Statement to the North American Telecommunications Industry" is attached.

Two copies of this letter have been submitted to the Secretary of the Commission for inclusion in the public record, as required by Sec 1.1206(a)(2) of the Commission's rules.

Sincerely,



Jeffrey Ganek
Senior Vice President and Managing Director
Communications Industry Services
Lockheed Martin IMS

cc: Kathie Levitz
Marian Gordon
Geraldine Matise
Erin Duffy

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**Lockheed Martin's Corporate Commitment Statement
to the North American Telecommunications Industry:**

AUG 14 1997

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Firm Fixed Price

Background: As requested by the NANC in its Requirements Document, Lockheed Martin submitted a five-year, firm fixed price to perform the tasks of the NANPA. Baseline volume assumptions were provided in Attachment 2 of the Requirements Document.

Commitment: Lockheed Martin affirms its quoted price and is committed to superior quality and the neutral, third party administration of the NANP. We will provide the necessary staff and systems required in a timely, proactive fashion to meet our responsibilities as the new NANPA. Under the firm fixed price bid, Lockheed Martin assumes the business risk if it has underestimated the level or duration of staffing and other expenses and will not seek additional compensation for baseline business operations. Baseline volume commitments include: 1) 10,000 CO Codes per year; 2) Thirty to forty new NPAs per year (equivalent to fifty to seventy NPAs in relief per year); and 3) Twelve public and industry meetings per new NPA.

Intellectual Property Rights

Background: Although not specified in the original Requirements Document, the NANC requested bidders to provide for a no cost Intellectual Property Right (IPR) transfer to any successor NANPA.

Commitment: Lockheed Martin agreed at the May 14, 1997 NANC Meeting to make available NANPA-related intellectual property free of charge to any successor NANPA. Lockheed Martin affirms that it will make available, free of charge, any and all Lockheed Martin proprietary application software used at the time of transition for NANP administration and operation, to any NANC-designated successor. Our proprietary applications software will operate in an environment consisting of commercial-off-the-shelf (COTS) operating systems, databases and computer hardware. The overall system will run on an existing Lockheed Martin computing and networking infrastructure, as upgraded by COTS components during Lockheed Martin's term as NANPA.

Regional Service Centers

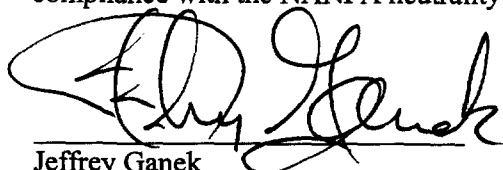
Background: In its original RFP response, Lockheed Martin proposed operating NANPA from a centralized location, but indicated it would consider distributing its personnel across three existing Lockheed Martin facilities to optimize familiarity with local service and regulatory requirements. This modification would have been done without any proposal price increase.

Commitment: Lockheed Martin will assign its NANPA personnel among three existing Lockheed Martin offices (East Coast, Midwest and California). These regional presences will facilitate: 1) Knowledge of local CO Code, NPA relief and regulatory issues; 2) Recruiting a diversified and experienced staff; and 3) Minimization of travel requirements and expenses. This modification will be done at no additional expense to Industry.

Neutrality

Background: A key requirement of the NANPA is that it not unduly favor or disfavor any particular industry segment, technology or NANP country.

Commitment: In adopting its recommendation, NANC found Lockheed Martin to be fully compliant with the NANPA neutrality requirements. Lockheed Martin unconditionally commits to continued compliance with the NANPA neutrality requirements during its five-year NANPA term.



Jeffrey Ganek
Senior Vice President and Managing Director
Communications Industry Services
Lockheed Martin IMS